



The Nation's Combat Logistics Support Agency

# DLA TROOP SUPPORT Clothing & Textiles Accessories

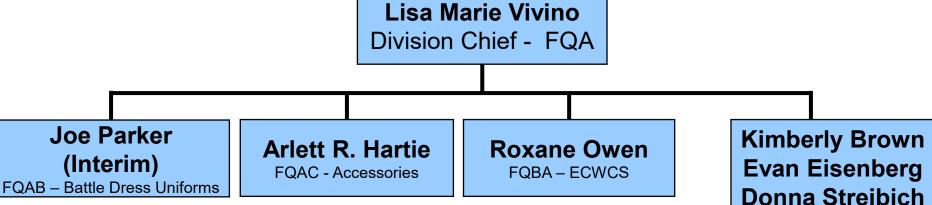
Arlett R. Hartie, Accessories IST Supervisor November 17, 2023







### **Field Clothing Division**



\$277M in Sales FY23

**Evan Eisenberg (KO-Unlimited)** Joseph Parker Mark McClernan **Hien-My Nauven** Linda Crawford Kristin Ray

\$101M in Sales FY23

Donna Streibich (KO-\$100M) Mimi Pham (KO - SAT) **Vincent Davis Katlyn Sanders** Erin Maher **Timothy Sweetra (Intern)** 

Kimberly Brown (KO-\$10 Million) Matthew Everett (KO - SAT) Susan DeMarco **Tiffany Taylor** Linda Cioppapape (KO - \$250K) **Geoffrey Gilbert (PACER)** 

\$253M in Sales FY23

**Contracting Officers** 





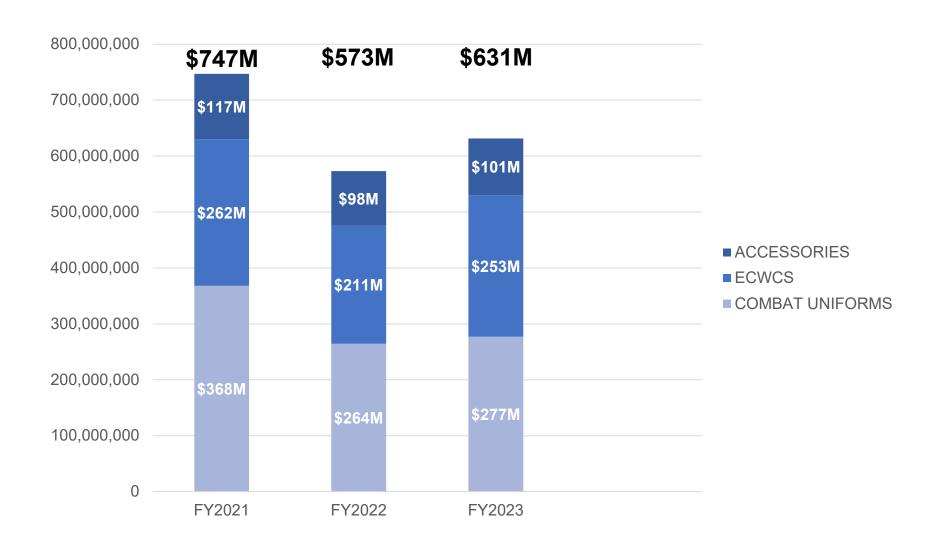
## **Division Points of Contact**

Name	Team	Title	E-mail
Lisa Marie Vivino	Field Clothing	Division Chief	LisaMarie.Vivino@dla.mil
Joe Parker	Battle Dress Uniforms	Acting Supervisor	Joseph.Parker@dla.mil
Arlett R. Hartie	Accessories	Supervisor	Arlett.Hartie@dla.mil
Roxane Owen	ECWCS	Supervisor	Roxane.Owen@dla.mil
Evan Eisenberg	Battle Dress Uniforms	Contracting Officer	Evan.Eisenberg@dla.mil
Donna Streibich	Accessories	Contracting Officer	Donna.Streibich@dla.mil
Kimberly Brown	ECWCS	Contracting Officer	Kimberly.Brown@dla.mil





# Field Clothing Sales FY2021 – FY2023







# Accessories Product Line Overview

- Manage over 100 items
- Manage 77 long term contracts
- Product Lines
  - Physical Training & Physical Fitness Uniforms
  - Hospital Duty & Food Service Uniforms
  - Belts & Buckles
  - Duffle Bags
  - Neckwear
  - Undergarments
  - Socks
  - Trunks
  - T-Shirts
  - Sweatshirts & Sweatpants
  - Towels





## **Physical Training Uniforms (PTU):**



















## Physical Fitness Uniforms (PFU), Navy:











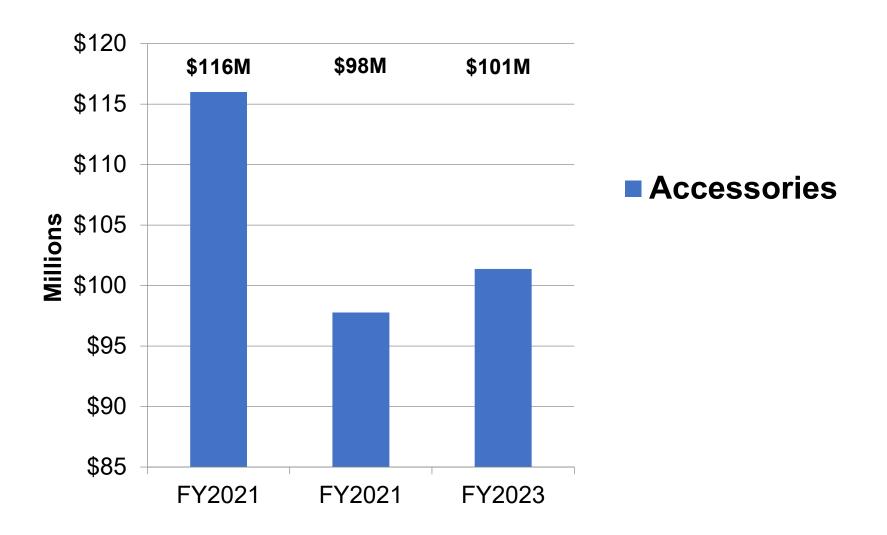
Belts, Buckles, Duffle Bags, Neckwear, Undergarments, Socks, Trunks, and T-Shirts:







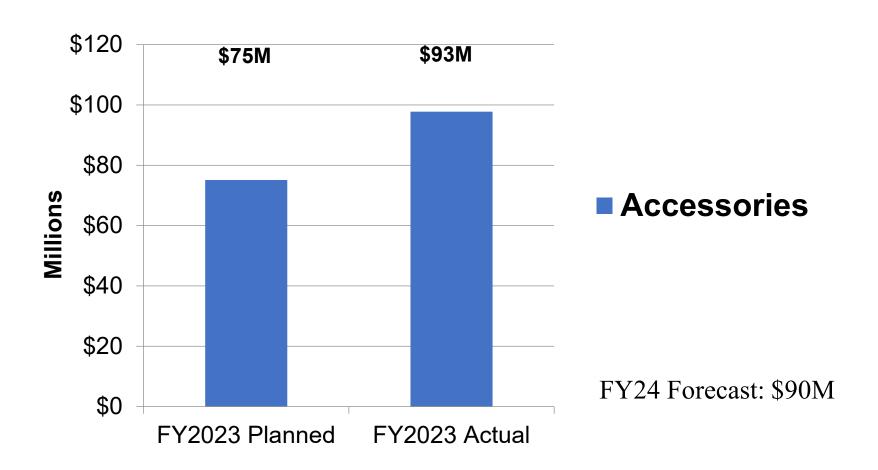
# Accessories Sales FY2021 – FY2023







# **FY2023 Obligations Planned vs. Actual**







## **Open Procurements**

ITEM	STATUS	TARGET AWARD DATE
Duffle Bag, Regular & Improved	Solicitation Closed	November 2023
Sports Bra, Sand	Solicitation Closed	December 2023
MW T-shirt	Allocation Closed	January 2024
Buckle, Chrome, Plated	Allocation Closed	January 2024





## **Open Procurements**

ITEM	STATUS	TARGET AWARD DATE
AF/SF PTG Pants & Jackets	Allocation Closed	February 2024
Navy-MC Running Suit Jkt	Solicitation Closed	February 2024
APFU Jacket-Unisex & Female	Allocation Closed	March 2024





ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Socks, Boot Antimicrobial Green	Total Small Business Set- Aside	12 Month Base + 4 Option Terms	Min 500,000 PR Max 3,000,000 PR Split between 2 awards	November 2023	Vincent Davis
Trunks, Swimmers, Navy	SBSA – 8A	12 Month Base + 4 Option Terms	Min 20,000 EA Max 25,000 EA	December 2023	Mimi Pham
Belts, Riggers, Sand, Tan, Various Colors	Mandatory - NIB	12 Month Base + 4 Option Terms	Min 104,000 EA Max 515,900 EA	December 2023	Katlyn Sanders





ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
APFU Trunks	SBSA or UNICOR Directed	12 Month Base + 2 Option Terms	Min 163,515 EA Max 408,788 EA Split between 2 awards	Summer 2024	Erin Maher
Neck Tab AF Blue	Mandatory – Source America	12 Month Base + 4 Option Terms	Min 9,504 Max 46,656	February 2024	Katlyn Sanders
Neck Tab Blue & Green	Mandatory - NIB	12 Month Base + 4 Option Terms	Min 3,024 Max 13,320	February 2024	Katlyn Sanders





ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Belts Trousers Various, Chrome Clip & Gold Clip	Mandatory – NIB	TBD	TBD	Spring 2024	Katlyn Sanders
Belt, Coat, Waist, White	Mandatory – NIB	12 Month Base + 2 Option Terms	Min 12,240 EA Max 61,200 EA	Spring 2024	Katlyn Sanders
Necktie, Men's, Various Colors	Mandatory – NIB	12 Month Base + 2 Option Terms	Min 85,050 EA Max 425,250 EA	Spring / Summer 2024	Katlyn Sanders





ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Socks, Black Liner	Total Small Business Set- Aside	12 Month Base + 4 Option Terms	Min 136,000 PR Max 719,740 PR	Spring / Summer 2024	Vincent Davis
Socks, AGSU- Heritage Brown	Total Small Business Set- Aside	12 Month Base + 4 Option Terms	Min 76,000 PR Max 378,000 PR	Spring / Summer 2024	Vincent Davis
Smock, GP, Men's, White	Mandatory – Source America	TBD	TBD	TBD	Mimi Pham
Socks, Heavy weight, All- Weather	SBSA	TBD	TBD	TBD	Vincent Davis





#### **Updates and Reminders**

- Start reviewing the technical specifications at the Market Research stage. Request for standards and patterns in advance through our repository area at <a href="http://www.dla.mil/TroopSupport/ClothingandTextiles/SpecRequest.aspx">http://www.dla.mil/TroopSupport/ClothingandTextiles/SpecRequest.aspx</a>
- There are no patterns or samples available for Commercial items
- Review Suppliers Performance Risk System score-SPRS (formerly PPIRS) at <a href="https://www.sprs.csd.disa.mil/">https://www.sprs.csd.disa.mil/</a>
- If there is a discrepancy with your score, contact Tim Atwell (215-737-7844 timothy.atwell@dla.mil), Procurement Analyst immediately for resolution, so your past performance score is top notch when competing for awards.
- Inform your potential suppliers that there is an upcoming procurement, so they can provide you with Product Demonstration Model (PDM) material. Sometimes, test reports are required with your submission.
- Remember to fill out your clauses in their entirety. Non-compliance may result in rejection of offer and removal from competition.
- Don't wait until the last minute to submit your proposal. Take recent delays with delivery providers into consideration. A late bid will not be considered!





#### **Updates and Reminders**

- If PDM testing (i.e. wash test) is required, conduct testing in-house to ensure compliance with technical specifications.
- Do not pull PDMs from production.
- Ensure you have long term agreements with your subcontractors and suppliers prior to submitting a proposal.
- Establish your line of credit prior to submitting your proposal. In fact, submit it with your proposal.
- Be ready for the Government to award on initial offers. Provide your best price/proposal up front. Review historical information on DLA Internet Bid Board System (DIBBS) or simply ask the contracting officer.
- Ensure your System for Award Management (SAM) registry is up-to-date and active.
- Know your places of performance at the acquisition stage.
- Go to Sam at <a href="https:sam.gov/">https:sam.gov/</a> and DIBBS for any upcoming or open procurements.
- Visit our Shade Lab.





#### **Team Points of Contact**

NAME	TITLE	EMAIL
Arlett R. Hartie	Supervisor/Contracting Officer	arlett.hartie@dla.mil
Donna Streibich	Contracting Officer	donna.streibich@dla.mil
Erin Maher	Contract Specialist	erin.maher@dla.mil
Mimi Pham	Contract Specialist	mimi.pham@dla.mil
Vincent Davis	Contract Specialist	vincent.davis@dla.mil
Katlyn Sanders	Contract Specialist	katlyn.sanders@dla.mil
Timothy Sweetra	Contracting Intern	timothy.sweetra@dla.mil









# AF Uniform Office Physical Training Gear Uniform Programs

**JAPBI Nov 2023** 

#### **Tylerr Richardson**

AFUO Clothing Designer, AF Uniform Office

COMM: 937-255-2198

tylerr.richardson.ctr@us.af.mil



# USAF Optional Physical Training Gear (PTG)





AFLCMC... Providing the Warfighter's Edge

#### Background:

- Program Description: Provide improved cold weather PTG; utilize the recent design for Air Force PTG and provide additional design option
- Requirement: Revise fit and feel. Update fleece fabric w/ Berry Amendment compliant



Utilize short sleeve design the for cold weather option

#### Plan Forward:

- Searching for a fleece fabric that provides stretch, good recovery, soft hand, and medium weight
- Wear test new fleece Jan 2024
- Pass to AAFES Spring 2024
- Fielding in 2025

Update fleece fabric and design to be comfortable and modern

